

Varun Naik

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EDUCATION

- University of California, San Diego** San Diego, CA
Bachelor of Science in Mathematics - Computer Science | GPA : 3.5 / 4.0 *Sept. 2022 – Jun. 2026*
- University of California, San Diego** San Diego, CA
Bachelor of Arts in Economics, Minor in Finance | GPA : 3.5 / 4.0 *Sept. 2022 – Jun. 2026*

EXPERIENCE

- Boston Consulting Group** Jul. 2025 – Aug. 2025
Summer Associate Consultant *Mumbai, India*
- Engaged 25+ stakeholders including workshop teams and senior leadership through presentations, simplifying data-driven recommendations into actionable next steps and ensuring alignment on operational improvements
 - Built Excel and Power BI-based trackers and dashboards to monitor service KPIs, enabling timely follow-ups, error-free documentation, and faster cycle times on time-sensitive requests
 - Deployed Power BI dashboards to track key KPIs for 800+ surveyors and monitor real-time claims performance
 - Conducted 15 site visits to OEM workshops and 10+ expert calls to identify critical workflow inefficiencies
 - Engineered an Excel workflow leveraging XLOOKUP, VLOOKUP, PivotTables, INDEX-MATCH, and conditional formulas to merge 4 quarters of "motor insurance surveyor" data and generate percentile breakdowns of discounts by claim type, enabling robust performance analytics across 1000+ surveyors
- University Growth Fund** Jan. 2024 – Dec. 2024
Growth Equity Fund Analyst *San Diego, CA*
- Led due diligence for 15+ startups, producing models, term sheets, and memos influencing investment decisions
 - Evaluated underwriting data for \$55M Series E-2 round, boosting valuation of an InsurTech company to \$533M
 - Coordinated founder and stakeholder calls, organized data requests, and delivered clear, timely follow-ups and summaries to ensure transparent decision-making and a consistently positive stakeholder experience
- Nomura Holdings Inc.** Jun. 2023 – Sept. 2023
Investment Banking Summer Analyst *Mumbai, India*
- Evaluated credit risk using Bloomberg Terminal, analyzing spreads and interest rates for \$500M+ bond issuances
 - Created 25+ company profiles and designed a DCF valuation supporting capital raising for 15+ blue-chip clients
 - Contributed to pitchbook creation across M&A, Leveraged Finance, & TMT teams, aligning recommendations with client-specific transaction goals
 - Prepared client-ready materials and maintained error-free documentation for tight-deadline requests, collaborating across teams to meet advisor expectations

LEADERSHIP EXPERIENCE

- Triton Quantitative Trading** | *Co-Founder and Board Member* Jul. 2023 – Present
- Co-founded UCSD's first quant finance club; partnered with Jane Street, led AI-driven trading projects, and created a university-backed course to train 200+ students in algorithmic trading and risk management
- UC San Diego Economics Department** | *Undergraduate Teaching Assistant* Jan 2025 – Jun. 2025
- Assisted in delivering coursework for intermediate economics classes; held office hours, clarified concepts for 100+ students, graded assignments, and provided feedback to improve analytical and problem-solving skills

TECHNICAL SKILLS

Languages: Java, Python, C/C++, SQL (Postgres/MySQL), JavaScript, HTML/CSS, STATA, MATLAB, Power BI
Frameworks: PyTorch, React, Node.js, Flask, JUnit, WordPress, Material-UI, FastAPI, NLTK, TensorFlow
Developer Tools: Git, GitHub, Docker, UNIX/Linux CLI, GDB, Valgrind, AWS (EC2/S3), Agile, Google Cloud Platform, VS Code, Visual Studio, PyCharm, IntelliJ, Eclipse
Libraries: pandas, NumPy, Matplotlib, Seaborn, Scikit-learn
Courses: Algorithms, Advanced Data Structures, ML Optimization, Deep Learning, Numerical Analysis, Systems Programming and Software Tools, Database Management, Financial Mathematics, Probability and Stochastics